SIGMA SOFTWARE GROUP
Ukrainian Tech Spirit

- **Daria Yaniieva,** Investment Director
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SIGMA SOFTWARE PROFILE

- **Sigma Software** provides top-quality software development services to customers in many sectors including banking, and financial services telecommunications, media & advertising, aerospace, automotive, gaming industry, real estate, government, and public (eParticipation, eGov services).

- Advanced skills & ample resources to create large-scale solutions from idea to profit.

- Since 2006 we have been a member of Sigma Group – one of the biggest Nordic IT companies. The powerful mix of Swedish and Ukrainian features distinguishes us from others and allows us to produce solutions that suit our clients the best.

- 20+ offices in Europe, the USA, Latin America and Middle East.

2000+ EMPLOYEES

TOP-100 SW DEVELOPMENT COMPANY BY IAOP RATING

MEMBER OF SIGMA GROUP

21 YEARS

IN TOP-3 BEST IT EMPLOYERS

2000+ PROJECTS

15 COUNTRIES 6 CONTINENTS

ISO 27001 BUREAU VERITAS Certification

ISO 9001 BUREAU VERITAS Certification

GDPR COMPLIANT

Poland

Canada

Czech Republic   Ukraine

Sweden

UK

Germany

Portugal

Brazil

USA

Singapore

Argentina

Middle East

Hungary   Bulgaria

LEVERAGING

21 YEARS

of successful delivery worldwide

UNITING

2 000 EXPERTS

In IT & turn-key solutions development

AMONG

WORD'S TOP100

Outsourcing companies by IAOP

CLIENTS AND INDUSTRIES WE WORK WITH

AUTOMOTIVE

ADTECH

GAMING & IGAMING

FINTECH & BLOCKCHAIN

LOGOSTICS & TRASPORTATION

HEALTHCARE & PHARMA

LIFESTYLE & ENTERTAINMENT

OWN & PARTNER PRODUCTS

FINTECH & BLOCKCHAIN

finmap

Orderly Network

GEEKPAY

GLOBAL LEDGER

NEAR

SOLANA

SECURITIZE

bitfrost

VVRT

aura

DATA & CLOUD

datuum

datrics

upsolver

CYBERSECURITY

Checkmarx

clean.io
EVERY AD, EVERY THREAT

AR/VR

BLACK SNOW

BPM & AUTOMATIZATION

COREZOID
hyperautomation engine

CAMUNDA

DocuSign

ECM & ARCHIVING

Long-Term Archive
by Formpipe.

Platina
by Formpipe.

INFLUENCER MARKETING

MIKZ

INTERNAL COMPANY'S ECOSYSTEM

SIGMA SOFTWARE (SSW)

- TOP 100 Global IT Outsourcing
- TOP 20 largest IT companies in Ukraine
- 21 years of experience in the implementation of quality technological solutions
- 250+ B2B partnerships in 30+ locations around the world

SSW UNIVERSITY

- Educational wing
- >1000 participants yearly
- 60 programs & courses
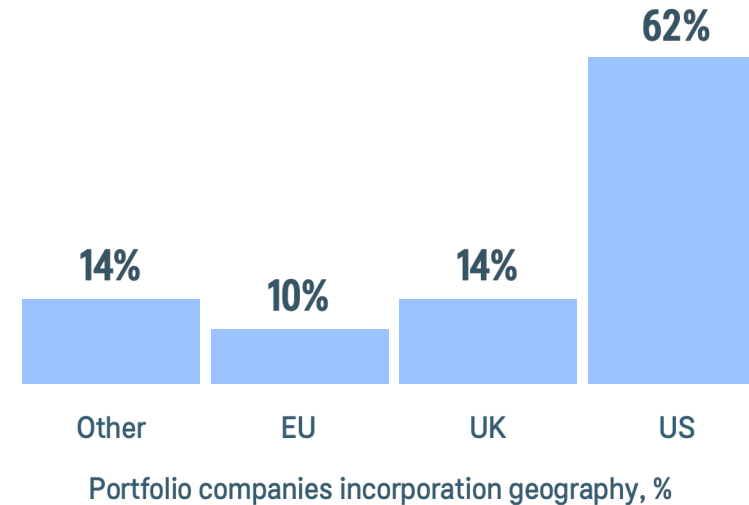- 20 years of experience in various fields and team of expert practitioners

SSW LABS

- Investment wing & venture builder
- Scaling portfolio via B2B network
- Resources, mentorship, infrastructure
- $2.1M+ invested in 17 startups
- Building ecosystem (events, global partnerships, mentors, VCs, consulting)

DIVERSIFIED VENTURES: UKRAINIAN ROOTS, GLOBAL REACH

- 35 deals within joint venture story with $5.5M+ invested
  15+ deals announced after Feb,24,2022

- 2 exits

- Blockchain, DeepTech, FinTech, Quantum Computing, E-commerce, etc.

- Ukrainian founding team by origin with global outlook and clients

- International accounts and entities

- Incorporated in US, EU, UK, etc.
  (100% of our portfolio companies are incorporated abroad)

- At least partly relocated team
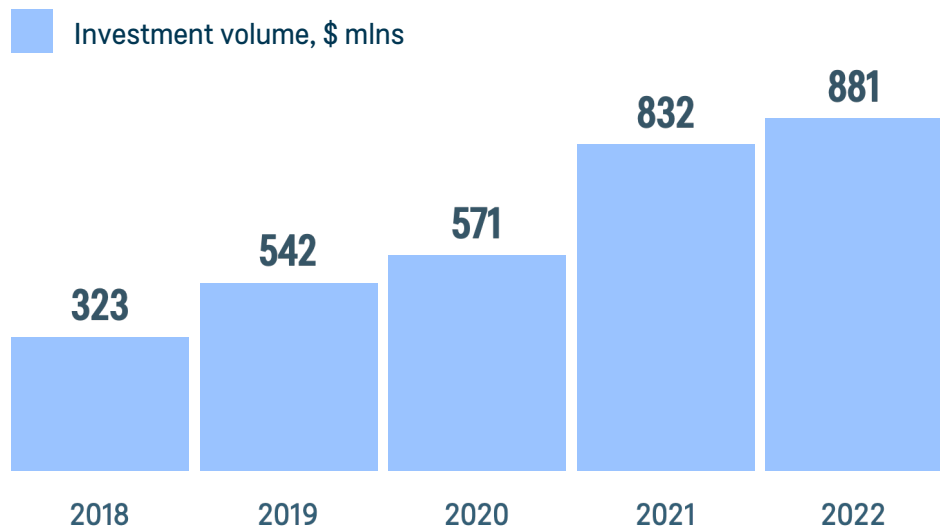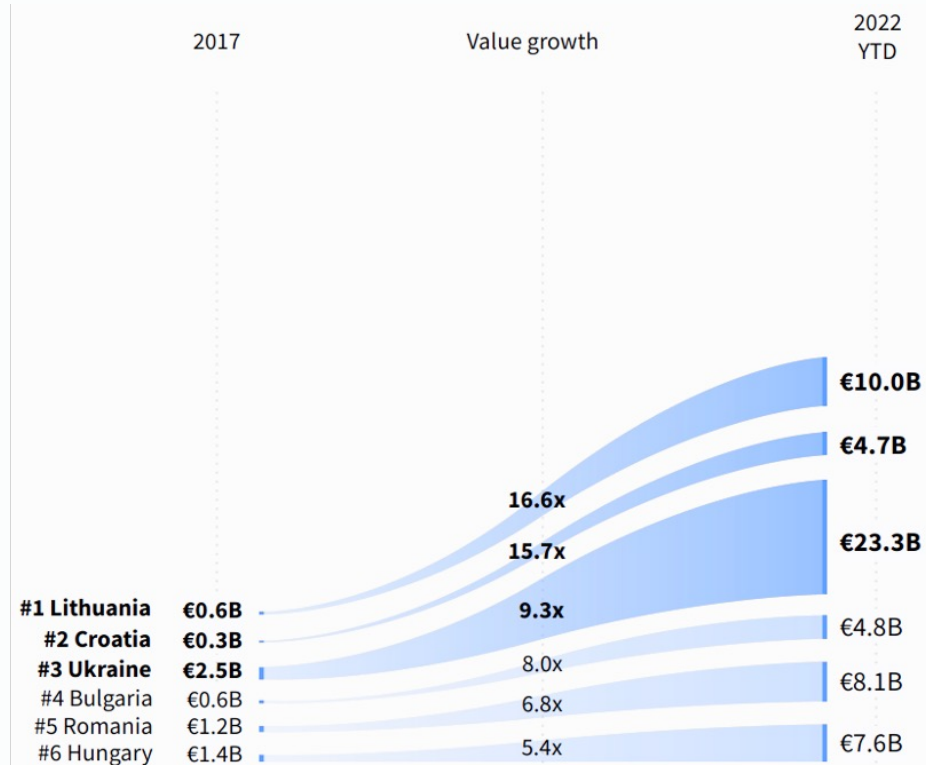
Leading co-investors fuelling growth

Horizon Capital

SEQUOIA

THREE ARROWS CAPITAL

>I< DRAGONFLY

Y Combinator

STARTUP WISE GUYS

14% Other
10% EU
14% UK
62% US

Portfolio companies incorporation geography, %

UKRAINE'S RAPIDLY GROWING ECOSYSTEM

Ukraine ecosystem is in TOP-3 fastest growing among CEE:

■ Investment volume, $ mlns

323 2018
542 2019
571 2020
832 2021
881 2022

Sources: 1. Dealroom.co. Combined enterprise value of companies based in, or founded in, selected countries in Central Eastern Europe in 2017 and 2022. 2. Ukrainian Venture Capital And Private Equity Overview 2022-2023 by UVCA and Mind.ua

Ecosystem value, five-year growth (2017-2022)

2017 | Value growth | 2022 YTD

€10.0B
€4.7B
16.6x
15.7x
€23.3B
9.3x
€4.8B
8.0x
€8.1B
6.8x
€7.6B
5.4x

#1 Lithuania €0.6B
#2 Croatia €0.3B
#3 Ukraine €2.5B
#4 Bulgaria €0.6B
#5 Romania €1.2B
#6 Hungary €1.4B

ECOSYSTEM GROWTH BEHIND THE SCENE

IT Sector Development

- Technical education (181 Universities with tech faculties)
- Trusted vendor of global brands
- 1600+ product companies
- 530+ service companies

Entrepreneurial Mindset

- Historical context
- Transition to a market economy
- Talented youth
- Stimulating environment

Governmental Support

Ministry of Digital Transformation of Ukraine

- Advancing digital technologies and e-governance
- Promoting digital literacy, modernizing public services, and fostering innovation in the digital sector

USF — UKRAINIAN STARTUP FUND

- $18M Fund for government pre-seed financing
- $25,000 and $50,000 no-equity grants for UA startups to validate ideas
- $8.2M invested in 352 teams $55M raised in total by USF alumni

Diia City

- One of the most progressive tax and legal regimes on the planet
- Special conditions, taxation, and a new form of interaction — gig-contracts
- Flexibility of private entrepreneurship

MAKING GATEWAY TO SMART COLLABORATIONS

- Powered by representatives of the most successful ventures in Ukraine

  SID VENTURE PARTNERS   **F1V**

  Sigma Software **Labs**

- Most promising startups with Ukrainian roots on the platform

- Careful due diligence procedures

- Venture track record proven by 70+ investment deals

Trusted companies

Round details

Site

Brief

Classification

Main Functionality

STARTING FROM TECH BUT UNLOCKING LIMITLESS POSSIBILITIES

- Digital country: new level of interaction between the state and citizens

- 1st country with a digital ID that is valid everywhere within the country

- 2 seconds to become an entrepreneur – the fastest business registration in the world

- 30 minutes to found an LLC

- 200k new entrepreneurs were registered in 2022

Maximize Growth with Curated Solutions

- Trusted products, assessed for scalability and potential

- Complementary solutions tailored to your business

- Prospect investment opportunities

- Direct intros for effective communication

- Multiple international business connections for growth

THANK YOU!

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